Jerry L. Hall

Government Relations and Business Development

Memphis, Tennessee

Government relations and business development executive with more than 35 years of experience across public service, corporate representation, and community outreach. Advises clients on city, county, state, and federal matters, drawing on U.S. Senate field leadership, Tennessee legislative representation, county government service, and private business management.

SELECTED EXPERIENCE

Jerry Hall & Associates

President and CEO | 2014 to Present

Lead a government relations and business development firm representing clients on city, county, state, and federal matters.

Shelby County Government

Mayor's Public Affairs Office and Land Bank | 2010 to 2014

Served in community and intergovernmental relations, neighborhood outreach, and housing development.

Shelby County Trustee's Office

Administrative Assistant and Tax Relief Program Director | 1996 to 1999

Directed the Tax Relief Program and provided lobbying services before the Tennessee General Assembly.

Office of U.S. Senator Harlan Mathews

Field Director | 1993 to 1994

Represented the senator in Fayette, Shelby, and Tipton counties and communicated his positions on congressional legislation.

SELECTED PAST CLIENT ENGAGEMENTS

Cigna Healthcare | Motorola | Conduent | GCA Industries

EDUCATION AND MILITARY SERVICE

Bachelor of Business Administration, LeMoyne-Owen College, Memphis, Tennessee

Captain, U.S. Army Reserve, retired | 1984 to 1997
U.S. Army Engineering Officer School, Fort Belvoir, Virginia | 1986